



**DEFENSE MINISTRY
AERONAUTICAL COMMAND
BRAZILIAN AERONAUTICAL COMMISSION IN EUROPE**

**MEETING MINUTES OF THE PRESENTIAL BIDDING SESSION
PROCESS No. 67103.220122/2022-57
PRESENTIAL AUCTION No. 10/CABE/2022**

Object: Contracting of unaccompanied baggage transportation on behalf of four military personnel, in accordance with the conditions, quantities and requirements established in this Bidding Process and its attachments.

On the 8th of August 2022 at 12:00 pm, at 16 Great James Street, London, WC 1N 3DP, the Auctioneer Letícia Mota de Souza Ten Cel Int together with the Support Team composed by Mauro Nunes de Souza SO BMA and Paulo Cezar Ferreira SO SAD, designated by the Ordinance / Internal Bulletin nº 12, of 15th June 22, in order to carry out the procedures of the aforementioned Auction Session, in accordance with the Bidding Process and its respective annexes, published on 21st of July 2022.

1. There was no presence of any company.
2. The following bidders submitted the documents prior to the public session (by post):
 - 2.1 GALLEON INTERNATIONAL SHIPPING COMPANY LIMITED
 - 2.2 GERSON RELOCATION LIMITED
 - 2.3 ICON MOVING
 - 2.4 BRIT PACK RELOCATION
3. The envelopes were opened and the price proposals were initialled by the auctioneer and support team.
 - 3.1 Afterwards, the Auctioneer and the Support Team analyzed the adequacy of the proposals to the requirements of the Bidding Process, which were deemed adequate. The following bidders were then classified or disqualified for the qualification phase:

ITEM 1: Lancaster –Rio de Janeiro

| <u>COMPANY</u> | <u>PRICE</u> | <u>POSITION</u> |
|--|---------------------|---|
| BRIT PACK RELOCATION | US\$ 20,600.34 | DISQUALIFIED Presented the price proposal above the value US\$ 12,882.00, according to the item 1.1 of the Reference Term. |
| GALLEON INTERNATIONAL SHIPPING COMPANY LIMITED | US\$ 11,752.37 | QUALIFIED |

| | | |
|---------------------------|----------------|---|
| GERSON RELOCATION LIMITED | US\$ 13,587.66 | DISQUALIFIED Presented the price proposal above the value US\$ 12,882.00, according to the item 1.1 of the Reference Term. |
| ICON MOVING | US\$ 12,988.00 | DISQUALIFIED Presented the price proposal above the value US\$ 12,882.00, according to the item 1.1 of the Reference Term. |

The company Icon Moving presented the incorrect total amount for the first item – LANCASTER (UK) TO RIO DE JANEIRO (BRAZIL). It was considered the correct amount being \$ 12,988.00, that was the sum of the individual itens.

The company Brit Pack Relocation presented the incorrect total amount for the first item – LANCASTER (UK) TO RIO DE JANEIRO (BRAZIL). It was considered the correct amount being \$ 20,600.34, that was the sum of the individual itens.

ITEM 2: Lancaster –Rio de Janeiro

| <u>COMPANY</u> | <u>PRICE</u> | <u>POSITION</u> |
|--|----------------|---|
| BRIT PACK RELOCATION | US\$ 20,600.34 | DISQUALIFIED Presented the price proposal above the value US\$ 12,882.00, according to the item 1.1 of the Reference Term. |
| GALLEON INTERNATIONAL SHIPPING COMPANY LIMITED | US\$ 11,752.37 | QUALIFIED |
| GERSON RELOCATION LIMITED | US\$ 13,587.66 | DISQUALIFIED Presented the price proposal above the value US\$ 12,882.00, according to the item 1.1 of the Reference Term. |
| ICON MOVING | US\$ 12,988.00 | DISQUALIFIED Presented the price proposal above the value US\$ 12,882.00, according to the item 1.1 of the Reference Term. |

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The company Icon Moving presented the incorrect total amount for the second item – LANCASTER (UK) TO RIO DE JANEIRO (BRAZIL). It was considered the correct amount being \$ 12,988.00, that was the sum of the individual itens.

The company Brit Pack Relocation presented the incorrect total amount for the second item – LANCASTER (UK) TO RIO DE JANEIRO (BRAZIL). It was considered the correct amount being \$ 20,600.34, that was the sum of the individual itens.

ITEM 3: Germering – São José dos Campos

| COMPANY | PRICE | POSITION |
|--|----------------|---|
| BRIT PACK RELOCATION | — | The company did not presented price proposal for item 3. |
| GALLEON INTERNATIONAL SHIPPING COMPANY LIMITED | — | The company did not presented price proposal for item 3. |
| GERSON RELOCATION LIMITED | US\$ 14,793.16 | DISQUALIFIED Presented the price proposal above the value US\$ 14,092.20, according to the item 1.1 of the Reference Term. |
| ICON MOVING | US\$13,992.00 | QUALIFIED |

ITEM 4: Stockdorf – São José dos Campos

| COMPANY | PRICE | POSITION |
|--|----------------|---|
| BRIT PACK RELOCATION | — | The company did not presented price proposal for item 4. |
| GALLEON INTERNATIONAL SHIPPING COMPANY LIMITED | — | The company did not presented price proposal for item 4. |
| GERSON RELOCATION LIMITED | US\$ 13,960.70 | DISQUALIFIED Presented the price proposal above the value US\$ 13,831.30, according to the item 1.1 of the Reference Term. |
| ICON MOVING | US\$ 13,684.00 | QUALIFIED |

4. Carried on analysis of all documents related to the qualification of bidders whose proposals were the best classified in each item.

5. Finally, the following companies were declared qualified, as they met the bidding requirements and presented the best proposal, ranking first in this Bidding Process:

| ITEM | FROM - TO | COMPANY | PRICE |
|------|---------------------------------|--|----------------|
| 1 | Lancaster –Rio de Janeiro | GALLEON INTERNATIONAL SHIPPING COMPANY LIMITED | US\$ 11,752.37 |
| 2 | Lancaster –Rio de Janeiro | GALLEON INTERNATIONAL SHIPPING COMPANY LIMITED | US\$ 11,752.37 |
| 3 | Germering – São José dos Campos | ICON MOVING | US\$13,992.00 |
| 4 | Stockdorf – São José dos Campos | ICON MOVING | US\$ 13,684.00 |

6. The Auctioneer awarded the objects of the auction to the winner of the bidding, as per item.

7. Without further consideration, the Session was closed at 13:30 pm by the Auctioneer, and these minutes were written and after being read, understood and agreed with, have been signed by all present.



Leticia Mota de Souza Ten Cel Int – Auctioneer



Mauro Nunes de Souza SO BMA – Member



Paulo Cezar Ferreira SO SAD – Member