



**DEFENSE MINISTRY  
AERONAUTICAL COMMAND  
BRAZILIAN AERONAUTICAL COMMISSION IN EUROPE**

**MEETING MINUTES OF THE PRESENTIAL BIDDING SESSION  
PROCESS No. 67103.230226/2023-51  
PRESENTIAL AUCTION No. 008/CABE/2023**

**Object:** Contracting of unaccompanied baggage transportation on behalf of six military officers, in accordance with the conditions, quantities and requirements established in this Bidding Process and its attachments.

1. On the 26<sup>th</sup> of October 2023 at 1:00 pm, at 16 Great James Street, London, WC 1N 3DP, the Auctioneer Vanessa Erlar Martins Lehmann Major together with the Support Team composed by Fernando Levandoski Senior Master Sergeant and Geraldo de Souza Conceição, designated by the Ordinance nº 09/ACI, of 09<sup>th</sup> of January 2023, and nº 38/ACI, of 03<sup>rd</sup> of April 2023, in order to carry out the procedures of the aforementioned Auction Session, in accordance with the Bidding Process and its respective annexes, published on DOU (Official Gazette of Brazil) nº 195 on the 11<sup>th</sup> of October 2023.

1.1 There was no presence of any company.

2. The following bidders submitted the documents prior to the public session:

- 2.1 CONFIANÇA LOGISTICS LLC;
- 2.2 GRUPO AMYGO;
- 2.3 GALLEON INTERNATIONAL SHIPPING COMPANY LIMITED;
- 2.4 ICON MOVING SERVICES LIMITED;
- 2.5 GENTILEZA INTERNATIONAL; and
- 2.6 GERSON RELOCATION LIMITED.

2.1 The company INTEROCEANICA LOGISTICS AND SOLUTION CORPORATION delivered the envelopes at BACE at 1:05 pm, after the beginning of the session, not complying with item 3.5 of the Bidding Process, reason why the envelopes were not opened and will be returned.

3. The envelopes of CONFIANÇA LOGISTICS LLC, GROUPO AMYGO, GALLEON INTERNATIONAL, ICON MOVING, GENTILEZA INTERNATIONAL and GERSON RELOCATION were opened and the price proposals were initialled by the auctioneer and support team.

3.1 Afterwards, the Auctioneer and the Support Team analysed the adequacy of the proposals to the requirements of the Bidding Process. The following bidders were then qualified or disqualified for the price proposal phase:

### ITEM 1: Paris – Rio de Janeiro

<u>COMPANY</u>	<u>PRICE</u>	<u>ACCEPTABILITY</u>	<u>POSITION</u>
CONFIANÇA LOGISTICS	US\$ 12,992.04	QUALIFIED	3
GRUPO AMYGO	US\$ 11,624.90	QUALIFIED	1
GALLEON INTERNATIONAL	did not present a price proposal	-	-
ICON MOVING	did not present a price proposal	-	-
GENTILEZA INTERNATIONAL	US\$ 10,527.61	DISQUALIFIED	-
GERSON RELOCATION	US\$ 12,570.44	QUALIFIED	2

The companies GALLEON and ICON did not present price proposal for item 1 above.

The company GENTILEZA INTERNATIONAL has changed the price proposal in relation to the published Notice, being disqualified according to item 7.1 of the Bidding Process.

The company GRUPO AMYGO presented incorrect calculations for the total price. It was considered the right amount being **US\$ 11,642.90** instead of US\$ 11,624.90 (total price in words), as per item 8.5 of the Bidding Process.

### ITEM 2: Enschede – São José dos Campos

<u>COMPANY</u>	<u>PRICE</u>	<u>ACCEPTABILITY</u>	<u>POSITION</u>
CONFIANÇA LOGISTICS	US\$ 11,212.70	QUALIFIED	2
GRUPO AMYGO	US\$ 10,192.86	QUALIFIED	1
GALLEON INTERNATIONAL	did not present a price proposal	-	-
ICON MOVING	US\$ 11,636.67	DISQUALIFIED	-
GENTILEZA INTERNATIONAL	US\$ 10,093.07	DISQUALIFIED	-
GERSON RELOCATION	US\$ 12,999.30	DISQUALIFIED	-

The company GALLEON did not present price proposal for item 2 above.

The company GENTILEZA INTERNATIONAL has changed the price proposal in relation to the published Notice, being disqualified according to item 7.1 of the Bidding Process.

The company ICON presented incorrect calculations for the cubic meter total, due to the change of the cubic meter established for item 2 in Annex I of the Bidding Process. The maximum allowance volume (cbm) should be 16 m<sup>3</sup>, instead of 4,8 m<sup>3</sup>, being disqualified according to item 7.1 of the Bidding Process.

The company GERSON presented the final price higher than the maximum fixed price of US\$ 11,680.74 as established in item 8.7.4 of the Bidding Process and item 1.1 of the Reference Term, being disqualified.

The company GRUPO AMYGO presented incorrect total price in words (ten thousand two hundred four USD and eighty six cents), being considered the numeric amount of **US\$ 10,192.86**, as per item 8.5 of the Bidding Process.

**ITEM 3: Munich – São José dos Campos**

<b><u>COMPANY</u></b>	<b><u>PRICE</u></b>	<b><u>ACCEPTABILITY</u></b>	<b><u>POSITION</u></b>
CONFIANÇA LOGISTICS	US\$ 12,546.90	QUALIFIED	1
GRUPO AMYGO	US\$ 12,666.43	QUALIFIED	2
GALLEON INTERNATIONAL	US\$ 13,948.00	QUALIFIED	3
ICON MOVING	did not present a price proposal	-	-
GENTILEZA INTERNATIONAL	US\$ 12,003.44	DISQUALIFIED	-
GERSON RELOCATION	US\$ 16,215.90	DISQUALIFIED	-

The company ICON did not present price proposal for item 3 above.

The company GENTILEZA INTERNATIONAL has changed the price proposal in relation to the published Notice, being disqualified according to item 7.1 of the Bidding Process.

The company GERSON presented the final price higher than the maximum fixed price of US\$ 14,051.60, as established in item 8.7.4 of the Bidding Process and item 1.1 of the Reference Term, being disqualified.

**ITEM 4: Hamburg – Rio de Janeiro**

<b><u>COMPANY</u></b>	<b><u>PRICE</u></b>	<b><u>ACCEPTABILITY</u></b>	<b><u>POSITION</u></b>
CONFIANÇA LOGISTICS	US\$ 12,739.60	QUALIFIED	1
GRUPO AMYGO	US\$ 13,245.40	QUALIFIED	2
GALLEON INTERNATIONAL	US\$ 14,940.00	QUALIFIED	3
ICON MOVING	US\$ 15,011.50	DISQUALIFIED	-
GENTILEZA INTERNATIONAL	US\$ 12,537.04	DISQUALIFIED	-
GERSON RELOCATION	US\$ 20,122.60	DISQUALIFIED	-

The company GALLEON presented incorrect calculations for the total price. It was considered the right amount being **US\$ 14,939.98** instead of US\$ 14,940.00, as per item 8.5 of the Bidding Process.

The company GENTILEZA INTERNATIONAL has changed the price proposal in relation to the published Notice, being disqualified according to item 7.1 of the Bidding Process. Also, the company did not date the proposal.

The company ICON presented incorrect calculations for the cubic meter total, due to the change of the cubic meter established for item 2 in Annex I of the Bidding Process. The maximum allowance volume (cbm) should be 22 m<sup>3</sup>, instead of 18 m<sup>3</sup>, being disqualified according to item 7.1 of the Bidding Process.

**ITEM 5: Moscow – Brasília**

<b><u>COMPANY</u></b>	<b><u>PRICE</u></b>	<b><u>ACCEPTABILITY</u></b>	<b><u>POSITION</u></b>
CONFIANÇA LOGISTICS	US\$ 20,261.60	QUALIFIED	1
GRUPO AMYGO	US\$ 22,801.20	QUALIFIED	2
GALLEON INTERNATIONAL	did not present a price proposal	-	-
ICON MOVING	did not present a price proposal	-	-
GENTILEZA INTERNATIONAL	US\$ 23,766.84	DISQUALIFIED	-
GERSON RELOCATION	US\$ 40,446.20	DISQUALIFIED	-

The companies GALLEON and ICON did not present price proposal for item 5 above.

The company GENTILEZA INTERNATIONAL has changed the price proposal in relation to the published Notice, being disqualified according to item 7.1 of the Bidding Process.

The company GERSON presented the final price higher than the maximum fixed price of US\$ 23,767.03, as established in item 8.7.4 of the Bidding Process and item 1.1 of the Reference Term, being disqualified.

**ITEM 6: Turim – Rio de Janeiro**

<b><u>COMPANY</u></b>	<b><u>PRICE</u></b>	<b><u>ACCEPTABILITY</u></b>	<b><u>POSITION</u></b>
CONFIANÇA LOGISTICS	US\$ 12,494.88	QUALIFIED	1
GRUPO AMYGO	US\$ 12,753.00	QUALIFIED	3
GALLEON INTERNATIONAL	US\$ 12,703.60	QUALIFIED	2
ICON MOVING	did not present a price proposal	-	-
GENTILEZA INTERNATIONAL	US\$ 11,070.88	DISQUALIFIED	-
GERSON RELOCATION	US\$ 15,575.88	DISQUALIFIED	-

The company ICON did not present price proposal for item 6 above.

The company GENTILEZA INTERNATIONAL has changed the price proposal in relation to the published Notice, being disqualified according to item 7.1 of the Bidding Process.

The company GERSON presented the final price higher than the maximum fixed price of US\$ 13,304.42, as established in item 8.7.4 of the Bidding Process and item 1.1 of the Reference Term, being disqualified

4. The Auctioneer and Support Team carried on with analysis of all documents related to the qualification of bidders whose proposals were ranked first for each item.

5. The company CONFIANÇA did not meet the requirements related to the economic-financial qualification. The Dun & Bradstreet Report issued for this company showed a Risk Indicator 4 (Higher than average), which does not comply with the minimum requirements stated at item 9.4 from the Bidding Process and the company was therefore DISQUALIFIED.

5.1 As the company CONFIANÇA was disqualified the Auctioneer analysed the documentation of GALLEON, for item 6.

6. The companies AMYGO and GALLEON were considered QUALIFIED by meeting the qualification requirements.

7. Finally, the following companies were declared qualified, as they met the bidding requirements and presented the best proposals, ranking first in this Bidding Process, according to the table below:

<b><u>ITEM</u></b>	<b><u>FROM - TO</u></b>	<b><u>COMPANY</u></b>	<b><u>PRICE</u></b>
1	Paris – Rio de Janeiro	GRUPO AMYGO	US\$ 11,642.90
2	Enschede – São José dos Campos	GRUPO AMYGO	US\$ 10,192.86
3	Munich – São José dos Campos	GRUPO AMYGO	US\$ 12,666.43
4	Hamburg – Rio de Janeiro	GRUPO AMYGO	US\$ 13,245.40
5	Moscow – Brasília	GRUPO AMYGO	US\$ 22,801.20
6	Turim – Rio de Janeiro	GALLEON INTERNATIONAL	US\$ 12,703.60

8. Without further consideration, the Session was closed at 3:20 pm by the Auctioneer, and these minutes were written and after being read, understood and agreed with, have been signed by all present.

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Vanessa Erler Martins Lehmann - Lt Col  
Auctioneer

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Geraldo de Souza Conceição – Warrant Officer  
Member

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Fernando Levandoski - Senior Master Sergeant  
Member



MINISTÉRIO DA DEFESA  
COMANDO DA AERONÁUTICA

CONTROLE DE ASSINATURAS ELETRÔNICAS DO DOCUMENTO

Documento:	Ata do BID 008/CABE/2023
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Páginas Totais (Doc. + Ass.)	6
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Este documento foi assinado e conferido eletronicamente com fundamento no artigo 6º, do Decreto nº 8.539 de 08/10/2015 da Presidência da República pelos assinantes abaixo:

Assinado via ASSINATURA CADASTRAL por Ten Cel Int VANESSA ERLER MARTINS LEHMANN no dia 26/10/2023 às 16:03:09 no horário oficial de Brasília.

Assinado via ASSINATURA CADASTRAL por Suboficial GERALDO DE SOUZA CONCEIÇÃO no dia 26/10/2023 às 16:12:07 no horário oficial de Brasília.

Assinado via ASSINATURA CADASTRAL por Suboficial GERALDO DE SOUZA CONCEIÇÃO no dia 26/10/2023 às 16:12:07 no horário oficial de Brasília.

Assinado via ASSINATURA CADASTRAL por Primeiro Sargento FERNANDO LEVANDOSKI no dia 26/10/2023 às 16:15:00 no horário oficial de Brasília.

# CONTROLE DE ASSINATURAS ELETRÔNICAS DO DOCUMENTO