



**DEFENSE MINISTRY
AERONAUTICAL COMMAND
BRAZILIAN AERONAUTICAL COMMISSION IN EUROPE**

**MEETING MINUTES OF THE PRESENTIAL BIDDING SESSION
PROCESS No. ° 67103.230296/2023-17
PRESENTIAL AUCTION No. 001/CABE/2024**

Object: Contracting of unaccompanied baggage transportation on behalf of five military officers, in accordance with the conditions, quantities and requirements established in this Bidding Process and its attachments.

1. On the 25th of January 2024 at 11:00 pm, at 16 Great James Street, London, WC 1N 3DP, the Auctioneer Vanessa Erler Martins Lehmann Major together with the Support Team composed by Antonio Carlos Mendonça – Senior Master Sergeant and Patrícia Soares Lustosa – Master Sergeant, designated by the Ordinance n° 09/ACI, of 09th of January 2023, and n° 38/ACI, of 03rd of April 2023, in order to carry out the procedures of the aforementioned Auction Session, in accordance with the Bidding Process and its respective annexes, published on DOU (Official Gazette of Brazil) n° 08, on the 11th of January 2024 .

2. Initially, for accreditation purposes, the participating legal entity was identified, as well as their respective legal representative, according to the established in item 3. of the Bidding Process.

3. The Auctioneer asked the accredited to present the declaration of full compliance with the qualification requirements (Annex V), as well as to deliver to the Support Team, envelopes n° 01, containing the Price Proposal and n° 02, containing the qualification.

Legal Entity	Legal Representative	Identification
INTEROCEANICA CHARTERING & LOGISTIC LTDA	CARLOS EDUARDO CASSAR (AUTHORIZED BY WAYAN MUELLER DE BARROS)	EM 7397138 (PASSPORT ISSUED BY REPUBLIC OF POLAND)

4.1. The following bidders submitted the documents prior to the public session:

- 4.1.1 GRUPO AMYGO
- 4.1.2 INTEROCEANICA CHARTERING & LOGISTIC LTDA
- 4.1.3 GALLEON INTERNATIONAL SHIPPING COMPANY LIMITED
- 4.1.4 GMI TRANSPORTES INTERNACIONAIS LTDA.

5. After the accreditation phase, the envelopes of Grupo Amygo, Interoceanica Chartering & Logistic Ltda, Galleon International Shipping Company Limited and GMI Transportes Internacionais Ltda were opened and the price proposals were initialled by the auctioneer and support team.

5.1 Afterwards, the Auctioneer and the Support Team analysed the adequacy of the price proposal to the requirements of the Bidding Process. The following bidders were then qualified for the bidding phase:

ITEM 1: Jakarta – Brasília

<u>COMPANY</u>	<u>PRICE</u>	<u>ACCEPTABILITY</u>	<u>POSITION</u>
GRUPO AMYGO	US\$ 13,592.00	QUALIFIED	1
GALLEON INTERNATIONAL	did not present a price proposal	DISQUALIFIED	-
INTEROCEANICA	US\$ 20,368.24	QUALIFIED	3
GMI TRANSPORTES	US\$ 13,902.00	QUALIFIED	2

The companies GALLEON did not present price proposal for item 1 above.

The company INTEROCEANICA has changed the price proposal in relation to the published Notice (the percentage of insurance was not indicated), being disqualified according to item 7.1 of the Bidding Process.

ITEM 2: Linköping – Brasília

<u>COMPANY</u>	<u>PRICE</u>	<u>ACCEPTABILITY</u>	<u>POSITION</u>
GRUPO AMYGO	US\$ 13,168.80	QUALIFIED	2
GALLEON INTERNATIONAL	US\$ 14,015.00	QUALIFIED	3
INTEROCEANICA	US\$ 15,360.00	DISQUALIFIED	-
GMI TRANSPORTES	US\$ 11,540.00	QUALIFIED	1

The company INTEROCEANICA has changed the price proposal in relation to the published Notice (the percentage of insurance was not indicated), being disqualified according to item 7.1 of the Bidding Process.

ITEM 3: Ramat Gan – São Paulo

<u>COMPANY</u>	<u>PRICE</u>	<u>ACCEPTABILITY</u>	<u>POSITION</u>
GRUPO AMYGO	US\$ 30,000.00	DISQUALIFIED	-
GALLEON INTERNATIONAL	US\$ 19,539.52	QUALIFIED	1
INTEROCEANICA	US\$ 14,157.06	DISQUALIFIED	-
GMI TRANSPORTES	US\$ 22,100.00	QUALIFIED	2

The company GRUPO AMYGO presented the final price higher than the maximum fixed price of US\$ 25,113.16, as established in item 8.7.4 of the Bidding Process and item 1.1 of the Reference Term, being disqualified.

Also, the company GRUPO AMYGO presented incorrect calculations for item “a” (Total – Maximum Allowance Volume X Price per cbm). It was considered the right amount being US\$ 29,043.18 instead of US\$ 29,043.20. Therefore, the total amount for relocation is **US\$ 29,999.98** instead of US\$ 30,000.00, as per item 8.5 of the Bidding Process

The company GMI TRANSPORTES INTERNACIONAIS LTDA presented incorrect calculations for item “a” (Total – Maximum Allowance Volume X Price per cbm). It was considered the right amount being US\$ 13,643.10 instead of US\$ 13,643.20. Therefore, the total amount for relocation is **US\$ 22,099.99** instead of US\$ 22,100.00, as per item 8.5 of the Bidding Process.

The company INTEROCEANICA presented incorrect calculations for item “a” (Total – Maximum Allowance Volume X Price per cbm). It was considered the right amount being US\$ 11,408.94 instead of US\$ 11,408.90. Therefore, the total amount for relocation is **US\$ 14,157.10** instead of US\$ 14,157.06, as per item 8.5 of the Bidding Process.

Also, the company INTEROCEANICA has changed the price proposal in relation to the published Notice (the percentage of insurance was not indicated), being disqualified according to item 7.1 of the Bidding Process.

ITEM 4: Paris – Brasília

<u>COMPANY</u>	<u>PRICE</u>	<u>ACCEPTABILITY</u>	<u>POSITION</u>
GRUPO AMYGO	US\$ 12,617.44	QUALIFIED	2
GALLEON INTERNATIONAL	did not present a price proposal	QUALIFIED	-
INTEROCEANICA	US\$ 14,938.54	DISQUALIFIED	-
GMI TRANSPORTES	US\$ 10,500.00	QUALIFIED	1

The company GALLEON did not present price proposal for item 4 above.

The company INTEROCEANICA presented incorrect calculations for item “a” (Total – Maximum Allowance Volume X Price per cbm). It was considered the right amount being US\$ 10,858.20 instead of US\$ 10,858.14. Therefore, the total amount for relocation is **US\$ 14,938.60** instead of US\$ 14,938.54, as per item 8.5 of the Bidding Process.

Also, the company INTEROCEANICA has changed the price proposal in relation to the published Notice (the percentage of insurance was not indicated), being disqualified according to item 7.1 of the Bidding Process.

ITEM 5: Linköping – São José dos Campos

<u>COMPANY</u>	<u>PRICE</u>	<u>ACCEPTABILITY</u>	<u>POSITION</u>
GRUPO AMYGO	US\$ 12,097.60	QUALIFIED	2
GALLEON INTERNATIONAL	did not present a price proposal	-	-
INTEROCEANICA	US\$ 13,643.70	QUALIFIED	3
GMI TRANSPORTES	US\$ 10,200.00	QUALIFIED	1

The company GMI TRANSPORTES presented incorrect calculations for item “a” (Total – Maximum Allowance Volume X Price per cbm). It was considered the right amount being

US\$ 3,444.84 instead of US\$ 3,445.00. Therefore, the total amount for relocation is **US\$ 10,199.84** instead of US\$ 10,200.00, as per item 8.5 of the Bidding Process

The company INTEROCEANICA presented incorrect calculations for item “a” (Total – Maximum Allowance Volume X Price per cbm). It was considered the right amount being US\$ 9,937.62 instead of US\$ 9,937.70. Therefore, the total amount for relocation is **US\$ 13,643.62** instead of US\$ 13,643.70, as per item 8.5 of the Bidding Process.

Also, the company INTEROCEANICA has changed the price proposal in relation to the published Notice (the percentage of insurance was not indicated), being disqualified according to item 7.1 of the Bidding Process.

The company GRUPO AMYGO presented incorrect calculations for item “a” (Total – Maximum Allowance Volume X Price per cbm). It was considered the right amount being US\$ 11,536.02 instead of US\$ 11,536.00. Therefore, the total amount for relocation is **US\$ 12,097.62** instead of US\$ 12,097.60, as per item 8.5 of the Bidding Process.

6. The bidding proceeded, inviting the present bidder to present verbal bids. The legal representative of INTEROCEANICA, Mr. Carlos Eduardo Cassar, declined the offer to bid verbally and requested to leave the public session at 12:34.

7. The Auctioneer and Support Team carried on with analysis of all documents related to the qualification of the bidder whose proposal ranked first.

8. The companies GRUPO AMYGO and GALLEON INTERNATIONAL were considered QUALIFIED by meeting the qualification requirements.

After careful analysis of GMI TRANSPORTES qualification documents, it was considered that the Technical and Legal Qualifications were Proven. However, the Dun & Bradstreet Report issued for this company showed a Risk Indicator 3 (Fair), which does not comply with the minimum requirements stated at item 9.4 from the Bidding Process and the company was therefore DISQUALIFIED.

The qualification envelope of INTEROCEANICA was not opened, due to the disqualification in the price proposal phase.

9. Finally, the following companies were declared qualified, as they met the bidding requirements and presented the best proposals, ranking first in this Bidding Process, according to the table below:

<u>ITEM</u>	<u>FROM - TO</u>	<u>COMPANY</u>	<u>PRICE</u>
1	Jakarta – Brasília	GRUPO AMYGO	US\$ 13,592.00
2	Linköping – Brasília	GRUPO AMYGO	US\$ 13,168.80
3	Ramat Gan – São Paulo	GALLEON INTERNATIONAL	US\$ 19,539.52
4	Paris – Brasília	GRUPO AMYGO	US\$12,617.44
5	Linköping – São José dos Campos	GRUPO AMYGO	US\$ 12,097.62

6. Without further consideration, the Session was closed at 14:10pm by the Auctioneer, and these minutes were written and after being read, understood and agreed with, have been signed by all present.

Vanessa Erler Martins Lehmann - Lt Colonel
Auctioneer

Antonio Carlos Mendonça- Senior Master Sergeant
Member

Patrícia Soares Lustosa - Master Sergeant
Member



MINISTÉRIO DA DEFESA
COMANDO DA AERONÁUTICA

CONTROLE DE ASSINATURAS ELETRÔNICAS DO DOCUMENTO

Documento:	Ata do BID 001/CABE/2024
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Este documento foi assinado e conferido eletronicamente com fundamento no artigo 6º, do Decreto nº 8.539 de 08/10/2015 da Presidência da República pelos assinantes abaixo:

Assinado via ASSINATURA CADASTRAL por Primeiro Sargento ANTONIO CARLOS MENDONÇA no dia 25/01/2024 às 14:26:39 no horário oficial de Brasília.

Assinado via ASSINATURA CADASTRAL por Primeiro Sargento PATRÍCIA SOARES LUSTOSA no dia 25/01/2024 às 14:39:29 no horário oficial de Brasília.